

SUCCESS STORY

JSG | Industrial Manufacturing | Safety Cabinets, Spill Containment, Eyewash, Electrical Safety

\$20K Facility Safety Assessment

STUD-E Uncovers Multi-Category Safety Opportunities

IMPACT SNAPSHOT

- \$20K initial order from facility assessment
- Multiple compliance issues identified across the site
- Multi-category opportunity beyond initial purchase
- Demonstrated value of comprehensive safety assessments

KEY QUESTIONS

- "Can we walk your facility to identify safety improvement opportunities?"
- "When was your last facility safety assessment?"
- "Are any damaged or modified safety cabinets still in service?"
- "Where are flammables or corrosives stored today?"

Find and Fix Hidden OSHA & Safety Gaps— Resolve Non-Compliance with STUD-E™



PROBLEM

Critical safety and compliance gaps existed throughout the facility

- Damaged and non-compliant safety cabinets
- Flammables stored without proper protection
- Limited secondary spill containment
- Hazardous areas lacked nearby emergency eyewash stations

PLAN

Conduct a complete facility safety assessment

- Perform a structured STUD-E walkthrough with the distributor
- Document compliance risks throughout the facility
- Prioritize corrective actions by risk level
- Recommend practical solutions across multiple product categories

SOLUTION

Improve safety by addressing facility-wide compliance risks

- Replaced damaged and non-compliant safety cabinets
- Added secondary containment for hazardous materials
- Improved emergency eyewash coverage
- Recommended additional safety improvements to reduce future risk

REPEAT

Turn one product opportunity into a facility assessment

- Conduct site assessments with distributor partners
- Document compliance issues with photos
- Prioritize recommendations by risk level
- Present complete facility solutions instead of individual products