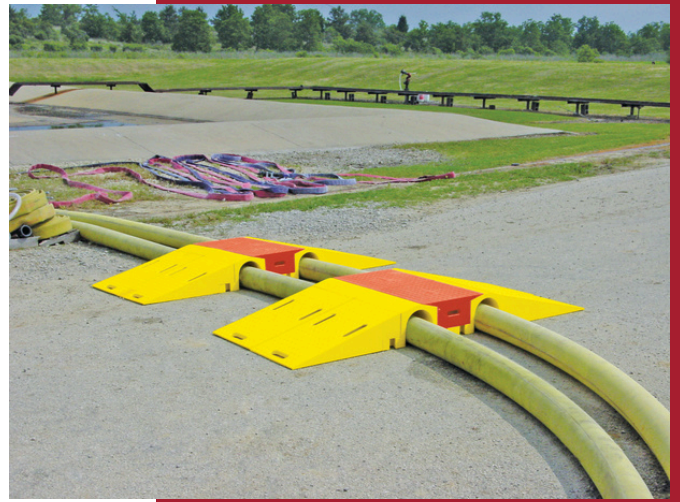


SUCCESS STORY

Checkers | Government / Military | Hose Protection



\$111K Military Deployment

Hose Protection Supports Rapid
Airfield Readiness

IMPACT SNAPSHOT

- Hose protection specified for rapid deployment equipment
- Supported Air Force expeditionary readiness
- Repeatable opportunity across military installation programs

KEY QUESTIONS

- "How are hoses protected during deployment or temporary operations?"
- "What equipment must be ready for rapid deployment?"
- "When is this program scheduled for procurement?"
- "What durability requirements are most important in the field?"

PROBLEM

Military deployment equipment required durable hose protection

- Air Force deployment units required hose protection for expeditionary operations
- Equipment needed to withstand repeated deployment and field use
- Procurement followed an extended government purchasing process
- Reliable products were critical to mission readiness

PLAN

Support military deployment requirements through consistent follow-up

- Maintain communication throughout the procurement cycle
- Support the customer during government approvals
- Recommend hose protection designed for deployment applications
- Stay engaged until procurement was complete

SOLUTION

Protect critical hoses during rapid deployment operations

- UHB5060 hose protectors protected hoses from vehicle and equipment traffic
- Improved durability during repeated deployment and field operations
- Supported safe operation of expeditionary equipment
- Helped maintain readiness for rapid deployment missions

REPEAT

Target organizations supporting temporary and mobile operations

- Look for military and government deployment programs
- Ask about temporary infrastructure and field operations
- Stay engaged through longer procurement cycles
- Position durable products that support mission readiness